

# COLLEGE OF BUSINESS & MANAGEMENT UNDERGRAD MINORS

## 2021 -2022

CBM Undergraduate Advising Office UHB 4011  
Phone: (217) 206-8273 E-mail: cbmadv@uis.edu

### Accounting\*

- ◆ ACC 211 Introduction to Financial Accounting
- ◆ ACC 212 Introduction to Managerial Accounting
- ◆ ACC 321 Intermediate Financial Accounting I
- ◆ ACC 433 Intermediate Managerial Accounting
- ◆ 1 upper division ACC course (except ACC 311) from UIS

### Economics\*

- ◆ ECO 201 Introduction to Microeconomics
- ◆ ECO 202 Introduction to Macroeconomics
- ◆ ECO 301 Managerial Economics
- ◆ ECO 302 Macroeconomics in a Global Economy
- ◆ 1 upper-division ECO course (except ECO 315) from UIS

### Finance\*

- ◆ ACC 211 Introduction to Financial Accounting\*\*
- ◆ ACC 212 Introduction to Managerial Accounting\*\*
- ◆ ECO 201 Principles of Microeconomics\*\*
- ◆ ECO 202 Principles of Macroeconomics\*\*
- ◆ ECO 213 Business Statistics or MAT 121
- ◆ FIN 302 Principles of Financial Management
- ◆ FIN 443 Financial Investment Analysis *or*  
FIN 444 Intermediate Financial Management
- ◆ MIS 376 Business Analytics
- ◆ Choose 1 of the following: ACC 443, FIN 440, FIN 443, FIN 444, FIN 445, ECO 431, or ECO 435

### Marketing\*

- ◆ ACC 211 Introduction to Financial Accounting\*\*
- ◆ ECO 201 Introduction to Microeconomics\*\*
- ◆ ECO 213 Business Statistics or MAT 121
- ◆ BUS 312 Principles of Marketing
- ◆ MKT 431 Consumer Behavior
- ◆ MKT 432 Research Methods for Marketing

### Business Administration\*

- ◆ ACC 211 Introduction to Financial Accounting
- ◆ ECO 201 Introduction to Microeconomics \*\*
- ◆ ECO 202 Introduction to Macroeconomics\*\*
- ◆ BUS 312 Principles of Marketing
- ◆ BUS 331 Business, Ethics and Society
- ◆ MGT 310 Managing Organizational Behavior
- ◆ 2 upper division BUS, MGT, or MKT courses @ UIS

### Management\*

- ◆ MGT 310 Managing Organizational Behavior
- ◆ MGT 431 Human Resource Management
- ◆ Choose 1 elective: MGT 422, 461, 474 or 485.

### HR Management\*

- ◆ MGT 310 Managing Organizational Behavior
- ◆ MGT 431 Human Resource Management
- ◆ Choose 3 of the following: BUS/MGT 471, BUS/MGT 472, BUS/MGT 473, and/or MGT 475

### Management Information Systems\*

- ◆ MIS 352 Management Information Systems
- ◆ MIS 385 Data and Information Management
- ◆ Select 1 MIS elective :MIS 454, MI 456, MIS 458, MIS 468
- ◆ Select 2: ACC 211, ACC 212, ECO 201, ECO 202 or ECO 315

### rt Management\*

- ◆ ACC 211 Introduction to Financial Accounting\*\*
- ◆ ECO 201 Introduction to Microeconomics\*\*
- ◆ BUS 312 Principles of Marketing
- ◆ MGT 310 Managing Organizational Behavior
- ◆ SPM 431 Foundations of Sport Management
- ◆ SPM 432 Sport Law
- ◆ SPM 433 Facilities and Event Management

### Business Analytics\*

- ◆ ECO 213 Business Statistics or MAT 121
- ◆ MIS 352 Management Information Systems
- ◆ MIS 376 Business Analytics
- ◆ MIS 377 Visual Analytics for Business
- ◆ MIS 385 Data and Information Management
- ◆ Select at least two: ACC 211, ACC 212, ECO 201, ECO 202, ECO 315

\*Please consult your UIS catalog (including declared year) for additional information about the minor coursework. Advising sheets should be used in conjunction with advising from the college's advising center.

\*\* ACC 311 (4) can replace ACC 211 and/or ACC 212 & ECO 315 (4) can replace ECO 201 and/or ECO 202



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