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| **Agenda - Monday, July 29, 2013** |
| 7:30 a.m. – 8:15 a.m. | **Registration and Continental Breakfast** |
| 8:15 a.m. – 8:30 a.m. | **Introductory Remarks** |
|   | *Karl McDermott*, Center for Business and Regulation, University of Illinois Springfield |
| 8:30 a.m - 9:30 a.m. | **Legal Issues** |
|   | *John Rooney*, Rooney, Rippie & Ratnaswamy |
|   | * Legal foundations of regulation
 |
| 9:30 a.m. – 10:00 a.m. | **Accounting Issues** |
|   | *Joel Berk*, Financial Accounting Institute |
|   | * Basic utility accounting concepts & transactions
 |
|   | * Sample transaction worksheet
 |
|   | * Financial statement preparation
 |
| 10 a.m. – 10:15 a.m. | **Break** |
| 10:15 a.m. – 11:30 a.m. | **Accounting Issues** |
|   | *Joel Berk*, Financial Accounting Institute |
| 11:30 a.m. – 12:30 p.m. | **Lunch** |
| 12:30 p.m. - 1:30 p.m. | **Accounting Issues (continued)** |
|   | *Joel Berk*, Financial Accounting Institute |
| 1:30 p.m. – 2:45 p.m. | **Regulation and Ratemaking** |
|   | *Amy Watson Stewart*, Alabama Gas Corporation |
|   | * Characteristics of regulated companies and regulatory commissions
 |
|   | * Ratemaking objectives and formula
 |
|   | * Revenue requirement concepts
 |
| 2:45 p.m. – 3:00 p.m. | **Break** |
| 3:00 p.m. – 4:30 p.m. | **Workshop on Cost of Service Issues** |
|   | *Amy Watson Stewart*, Alabama Gas Corporation |
|   | * Determining Revenue Requirement
 |
|   | * Typical Rate Case Adjustments
 |
| 4:30 p.m. – 5:00 p.m. | **Pipeline and LDC Case Study** |
|   | *Russell Feingold*, Black and Veatch |
|   | *Richard Smead*, Director, Navigant Consulting, Inc. |
|   | * Familiarization with two rate cases and guidance on solving key
 |
|   | * Typical Rate Case Adjustments
 |
| 5:00 p.m. – 6:00 p.m. | **Welcome Reception - Refreshments and discussion**  |
|   | All Participants |
| 6:00 p.m. – 7:00 p.m. | **Dinner** |
|   | On your Own |
| 7:00 p.m. – ? | **Pipeline and LDC Case Study Team Preparation** |
|   | Study Groups |
|   | All Participants |

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| **Agenda - Tuesday July 30, 2013** |
| 7:30 a.m. – 8:15 a.m. | **Continental Breakfast** |
| 8:15 a.m. – 10:00 a.m. | **Utility Pricing Fundamentals** |
|   | *Karl McDermott*, Professor of Business and Government, University of Illinois at Springfield and Center for Business and Regulation |
|   | *Carl Peterson*, Professor of Economics, University of Illinois at Springfield and Center for Business and Regulation |
|   | * Characteristics of good pricing
 |
|   | * Marginal Cost Pricing
 |
|   | * Price Elasticity of Demand
 |
| 10:00 a.m. – 10:15 a.m. | **Break** |
| 10:15 a.m. – 12:30 p.m. | **Risk and Rate of Return** |
|   | *Charles Harder*, Senior Counsel, CenterPoint Energy |
|   | * Cost of Capital
 |
|   | * Capital Structure
 |
|   | * Return on Equity Calculations
 |
| 12:30 p.m. – 1:30 p.m. | **Lunch** |
| 1:30 p.m. – 3:15 p.m. | **Traditional & Unbundled Co. Gas Rate Design** |
|   | *Russell Feingold*, Black and Veatch |
|   | * The LDC rate design process
 |
|   | * Cost allocation concepts and principles
 |
|   | * Traditional rate design & unbundled transportation service
 |
|   | * PGAs and other automatic adjustment mechanisms
 |
| 3:15 p.m. – 3:30 p.m. | **Break** |
| 3:30 p.m. – 5:00 p.m. | **Pipeline Co. Rate Design** |
|   | *Richard Smead*, Director, Navigant Consulting, Inc. |
|   | * Pipeline cost allocation
 |
|   | * Straight fixed variable rate design
 |
|   | * Interruptible service issues
 |
| 5:00 p.m. – 6:00 p.m. | **Dinner** |
|   | On your own |
| 7:00 p.m. – ? | **Pipeline and LDC Case Study Team Preparation** |
|   | Study Groups |

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| **Wednesday July 31, 2013** |
| 7:30 a.m. – 8:15 a.m. | **Continental Breakfast** |
| 8:15 a.m. – 10:15 a.m. | **Case Study Presentations** |
|   | *Russell Feingold* and *Richard Smead* |
|   | * Illustrative rate case issues
 |
|   | * Views and positions of parties
 |
|   | * Practical rate making solutions
 |
| 10:15 a.m. – 10:30 a.m. | **Break** |
| 10:30 a.m. – 12:30 p.m. | **Gas Supply Planning Fundamentals** |
|   | *Ken Yagelski*, AGL Resources |
|   | * Load forecasting
 |
|   | * Commodity purchasing strategies
 |
|   | * Asset optimization
 |
| 12:30 p.m. – 2:00 p.m. | **Lunch: TBA** |
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| 2:00 p.m. – 3:30 p.m. | **Energy Efficiency and Conservation** |
|   | *Nick Mark*, CenterPoint Energy |
|   | * Economics of Energy Efficiency
 |
|   | * Making the Most of Energy Efficiency Dollars
 |
|   | * Program Design and Customer Acceptance
 |
| 3:30 p.m. – 3:45 p.m. | **Break** |
| 3:45 p.m. – 5:15 p.m. | **Innovative Rate Design: Decoupling and Other New Rate Mechanisms** |
|   | *Kelly Mendenhall*, Questar |
|   | * Fixed cost recovery techniques
 |
|   | * Revenue decoupling
 |
|   | * Rate stabilization mechanisms
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| **Thursday August 1, 2013** |
| 7:30 a.m. – 8:15 a.m. | **Continental Breakfast** |
| 8:15 a.m. – 10:00 a.m. | **Panel Discussion: Future Developments in the Natural Gas Industry** |
|   | * *Karl McDermott*, Director-Center for Business and Regulation, University of Illinois-Springfield
* *Conrad Gruber,* VP Strategic Planning, Atmos Energy Corporation
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| 10:00 a.m. – 10:15 a.m. | **Break** |
| 10:15 a.m. – 11:45 a.m. | **Panel (Con't)** |
| 11:45 a.m. – 12:00 p.m. | **Presentations of Certificates & Adjourn** |