



PLUG-IN ELECTRIC VEHICLES ARE COMING... IS YOUR UTILITY READY?

Director, Global Energy Systems and Infrastructure Commercialization



Gas-friendly to gas-free.











Increasing Electrification



Extended-Range Electric Vehicle Chevrolet Volt











Up to 40 miles

BATTERY

Electric Drive

HUNDREDS of miles EXTENDED RANGE

Driving (Gasoline or E85)



Pre-Production Volt: Engineering Test Drive – 13 Oct 2009



Charging and Infrastructure



GM/EPRI Utility Collaboration

Includes more than 50 Utilities... many the industry's thought-leaders in electric transportation and grid interaction





Six Things We Need to Get Right

- Market analysis
- Technical features
- Customer experience
- Public education
- Public policy
- Advanced features and new opportunities





Charging Power Levels

- 120V (1.2 kW) charging
 - Plugs into standard household outlet
 - Full charge in about eight hours (temperature dependent)
 - No additional equipment or installation (?)
 - Charge cord standard with the vehicle in NA
- 240V (3.3 kW) charging
 - Full charge in about three hours
 - Efficient and enables more opportunity to drive electrically
 - Will usually require a one-time investment to upgrade garage with dedicated 240V circuit
- Charger and control logic onboard the vehicle
- Designed for global voltages



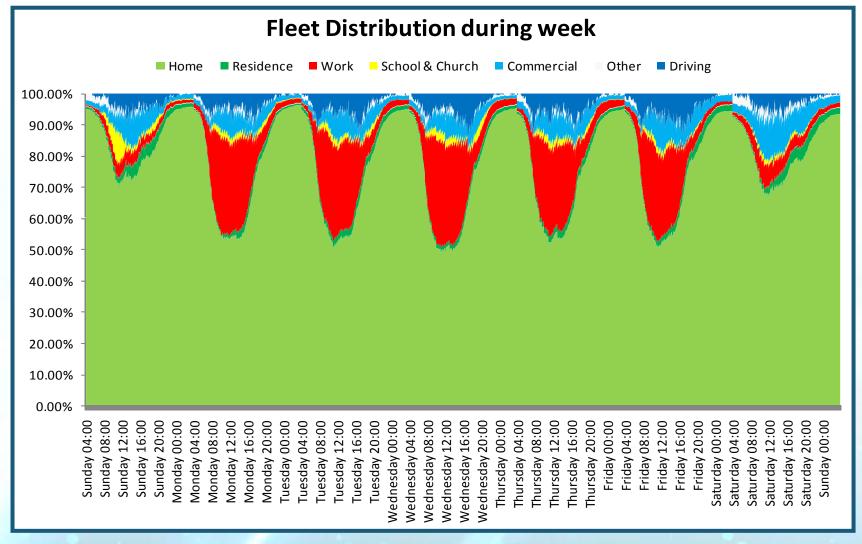
120V Cordset



240V Charge Station



Where Are the Cars?





Home Charging can be a real satisfier for consumers, but there is a lot of potential variability that we have to help manage...

- Garages can be filled with junk and need to be rearranged to make room for the charger
- Some garages already have washers/ dryers or refrigerators that operate on 220V lines but making room for additional line a challenge
- Locating charger on right or front of vehicle works better for some. But garage clutter is still an issue









Progress	Energy H	lome (Survey:	Carolinas (2,100)	and Florida
(3,400)					

How close is the nearest 120 V outlet?	CAR	FL
0-20 ft	61%	87%
20+ ft	39%	13%
Is 120V outlet a dedicated circuit?	CAR	FL
Yes	2%	8%
No	98%	92%
Does existing premise allow for the installation	on of a 120	0 V
15 A dedicated circuit?	CAR	FL
Yes	86%	81%
No	14%	19%
What is the estimated cost to add the require	d circuit?	

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(not including E\	/SE, panel upgrade or meter)?	CAR	FL
\$100-\$250		40%	46%
\$250-\$500		47%	45%
\$500-\$750		12%	5%
\$750+		2%	4%

Add'l Costs: Panel upgrade ~\$

Panel upgrade ~\$1,000 EVSE ~\$300-1,000 Meter/submeter?



Progress Energy Home Survey: Carolinas (2,100) and Florida (3,400)

Is there an accessible dedicated 240 V/30 A (min) outlet			
within 25 ft of where the vehicle is parked?	CAR	FL	
Yes	5%	41%	
No	95%	59%	

Does the existing premise allow for the installation of a 240 V/30 A dedicated circuit? CAR FL

Yes	85%	80%
No	15%	20%

What is the estimated cost to add the required circuit?

(not including EVSE, panel upgrade or meter)	CAR	FL
\$100-\$250	10%	35%
\$250-\$500	60%	52%
\$500-\$750	19%	8%
\$750+	12%	6%

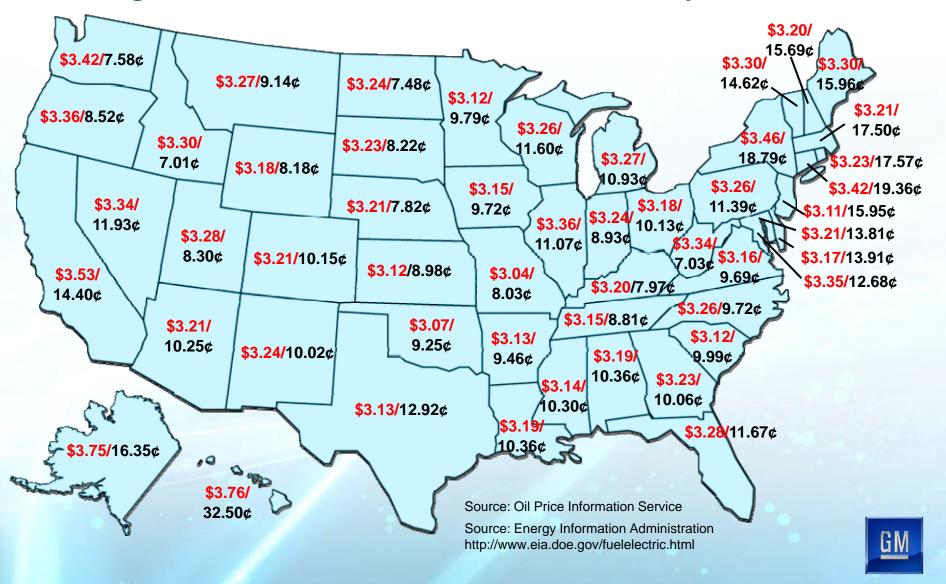
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2008 Gasoline vs. Electricity Prices

Average Gasoline Price\$3.25/Gallon and Electricity 11.36¢/KwHr



Top Priorities for Overall Utility Support:

- Consumer EV support (24/7 operator for EV charging questions)
- Residential infrastructure assistance
 - Fast, convenient installation process that is affordable (i.e. satisfying)

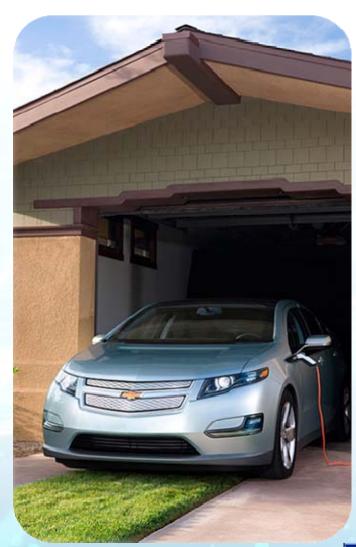
- Utility handles entire home installation process OR
- Coordination between Utility (meter) and 3rd party installer (EVSE)
- Outreach and leadership in readying regions for plug-in vehicles
 - Key stakeholder outreach
 - City/regional initiative to put enablers in place
 - Consumer education
- Compelling consumer EV rates and easy sign-up process
 - Inform customers of best options, preferred rates, green options
- Policy assistance (e.g. eased permitting, building codes, incentives)
- Expanded fleet purchases



Plug-in Ready Communities

Required Stakeholders

- Dedicated project leader
- State, city, county
- Clean Cities Orgs/AQMD
- DOT
- Utilities (municipal and regional)
- Regulators/public utility commissions
- Permitting and code officials
- Local employers
- Local universities





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Desired Enablers

Game Plan
Infrastructure/Incentives/Educational Outreach

Vehicle Purchase Incentives Charging Installation Incentives (Home, Work, Public)

Low Off-Peak Charging Rates (e.g. to encourage nighttime charging)

Green/Renewable Charging Options

Government Fleet Purchases

Building Codes to Include Home Charging Enablers

HOV Lane Access

Free Parking

Free Charging



What's the Right Balance Between... Being Prepared and Being Positive?

Overly Concerned Not Concerned Enough Grid can handle millions of Grid can't handle PEVs PEVs and utilities can easily keep up with PEV loads Electricity will come from Electricity is always cleaner than gasoline coal It's easy - find a normal Home charging/installation is fraught with problems that household outlet and plug it in will dissatisfy consumers There's a real infrastructure Just charge it at home – as it challenge and we need to was intended install lots of public charging Volt will fly out of dealer Volt will be too expensive showrooms